

AN ORDINANCE 2006-06-29-0803

**SELECTING FIRST SOUTHWEST COMPANY AND
MORGAN KEEGAN & COMPANY, INC. TO SERVE AS
SENIOR/CO-SENIOR MANAGING UNDERWRITERS FOR
THE PROPOSED \$16,500,000.00 MORTGAGE REVENUE
BOND PROGRAM TO BE ISSUED BY THE SAN ANTONIO
HOUSING TRUST FINANCE CORPORATION.**

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WHEREAS, the San Antonio Housing Trust Finance Corporation (SAHTFC) and City staff issued a Request for Proposals (RFP) on May 1, 2006, (with proposals due on May 31, 2006), for senior and co-managing underwriters for a proposed Mortgage Revenue Bond program; and

WHEREAS, the City received six responses; however two firms indicated their inability to serve as Senior Manager; and

WHEREAS, a Committee comprised of City staff, City's Financial Advisors, and SAHTFC staff reviewed, interviewed and scored the proposals; and

WHEREAS, the Committee recommends the top two scoring firms, First Southwest Company and Morgan Keegan & Company, Inc., because both firms expressed creative and innovative abilities for the expansion of affordable housing programs, have strong lender relationships to make a successful mortgage revenue bond program, can provide strong staff support to monitor pre- and post- bond sale activity, and have experience with joint agency transactions such as the one proposed between the San Antonio Housing Trust Finance Corporation and Bexar County Housing Finance Corporation; and

WHEREAS, the San Antonio Housing Trust Finance Corporation Board approved the recommendation during the June 8, 2006 Board meeting; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. First Southwest Company and Morgan Keegan & Company, Inc are hereby selected and approved to provide underwriting services in connection with the potential underwriting and sale of bonds under the proposed \$16,500,000.00 Mortgage Revenue Bond Program to be issued by the San Antonio Housing Trust Finance Corporation.

SECTION 2. The City of San Antonio is under no obligation to proceed with any financing transaction if bond market conditions are not favorable.

SW/mgc
06/29/06
Item #81

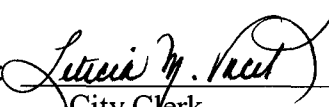
SECTION 3. This ordinance shall be effective on and after July 9, 2006.

PASSED AND APPROVED this 29th day of June, 2006.

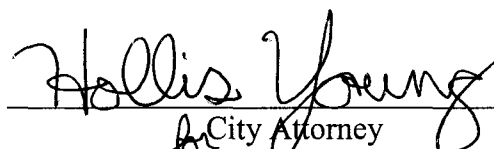

M A Y O R

PHIL HARDBERGER

ATTEST:


City Clerk

APPROVED AS TO FORM:


City Attorney